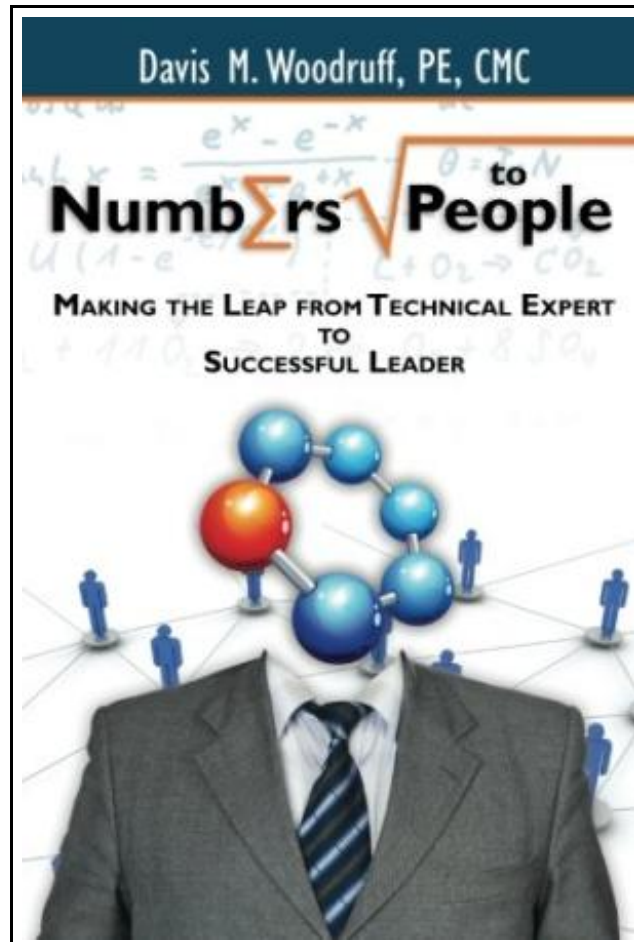


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Createspace, United States, 2011. Paperback. Book Condition: New. 226 x 148 mm. Language: English . Brand New Book ***** Print on Demand *****.Why do some technical experts succeed as leaders and managers while others struggle or fail when making the transition? Leading people and managing organizations are vastly different from solving technical problems and require new knowledge and skills. Numbers to People provides answers and is a guidebook for successful transitions from technical expert to leader. The author, an engineer, made that leap successfully and shares the results of his research and real world experience gained serving clients world-wide. If you need to know how to successfully leap from technical expert to leader using sound and proven principles then Numbers to People is for you. Finding and keeping technical talent is a challenge for businesses today. While most organizations provide promotional opportunities for technical personnel, they do not want to lose technical talent by promoting someone into a leadership position and then have the person fail. Losing technical talent is expensive. It is even more costly when a top technical expert is promoted and then leaves the organization. Numbers to People is intended to help anyone in a technical job make a successful transition to leadership or management. Numbers to People examines the top 10 reasons technical experts fail when moving into leadership roles and then explores how to help you succeed when making the leap to leadership or management. From building relationships to managing time wisely to improving communications skills to making better decisions you ll find it here. This is a practical book that can be read, studied and applied in today s fast paced world of work. There are at least five reasons you should read this book if you are considering making the transition from a...



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